

Update on the Maryland Exchange

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Agenda

- Introduction
- Maryland's Individual Exchange
 - Open Enrollment
 - Types of Insurance Plans and Carriers
 - Qualifications for Subsidies
 - Medicaid Eligibility
- Maryland SHOP

Kaiser Family Foundation Poll

- Nine in ten (89%) of the uninsured are unaware that open enrollment begins in November
- Two-thirds of the uninsured say they know “only a little” or “nothing at all” about the marketplaces
- 53 percent of the uninsured are unaware of the financial assistance available to help low- and moderate-income individuals purchase insurance

Source: Kaiser Family Foundation Tracking Poll (Conducted October 8 - 14, 2014)

Commonly Used Terms

- Patient Protection and Affordable Care Act = Obamacare, PPACA, healthcare reform, ACA
- Exchanges = Marketplaces
- APTC = Advanced Premium Tax Credits
- QHP = Qualified Health Plan
- SHOP = Small Business Health Options Program

Ways to Buy Insurance

- What is an Exchange?
 - A marketplace where individuals or businesses can explore, compare and enroll in health insurance plans
- Public Exchanges (DC Health Link, Healthcare.gov, **Maryland Health Connection**)
 - Individuals
 - Medicaid
 - Commercial Insurance with Subsidies
 - Available to Individuals and Families up to 400% of FPL who are NOT offered affordable coverage through their employer
 - Small Business Health Options Program (SHOP)
- Private Exchanges
- Off Exchange Products

MARYLAND HEALTH CONNECTION

Maryland's Individual Exchange

2014 Enrollment Numbers

- As of Sept. 20, 2014: **81,091** individuals have enrolled in qualified health plans through Maryland Health Connection.
- As of Sept. 29, 2014: **376,850** individuals have gained Medicaid coverage.

Changes to the Maryland System

- Adopted Connecticut's software
 - Connecticut's website was on of the most successful in the country
- Upgrades to the Consumer Portal
- Anonymous browsing
- New Broker Portal to assist with enrollments

Individual Open Enrollment

- Open Enrollment: November 15, 2014 – February 15, 2015
- Only time individuals can enroll a commercial insurance plan during the year unless they have a Special Enrollment Period
- No Open Enrollment for Medicaid (year round enrollment)

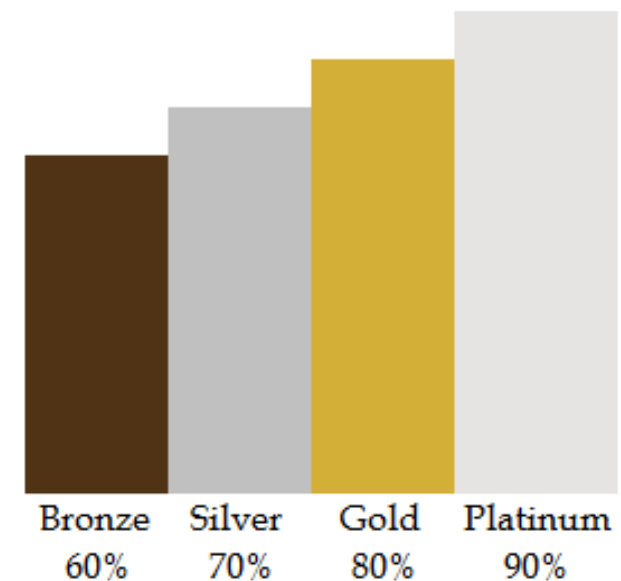
Maryland's Open Enrollment

- Enroll by December 18 for January 1 coverage effective date
- Individuals that enrolled in qualified health plans (QHPs) last year will need to reapply through Maryland Health Connection or lose their subsidy

TYPES OF INSURANCE PLANS AND CARRIERS

Types of Individual Plans

- Bronze – 60% actuarial value
- Silver – 70% actuarial value
- Gold – 80% actuarial value
- Platinum – 90% actuarial value
- Catastrophic Plans – Only available to people under 30 or those with hardship exemptions



Carriers Available on the Individual Exchange

- CareFirst
 - CareFirst of Maryland
 - BlueChoice
 - GHMSI
- Evergreen
- Kaiser Permanente
- UnitedHealthCare
 - Allsavers
 - UnitedHealthcare of the Midatlantic
- Cigna (new to the exchange this year)

Example of Individual Plans

	Evergreen Health HMO Silver H.S.A./HRA	BlueChoice H.S.A Silver \$1,300	UHC Silver H.S.A. Compass 1600	Cigna Health Savings \$3400	Kaiser Permanente MD Silver 1500
Deductible	\$1,700 Individual Deductible	\$1,300 Individual Deductible	\$1,600 Individual Deductible	\$3,400 Individual Deductible	\$1,500 Individual Deductible
Out-of Pocket Maximum	\$6,450 Individual	\$6,350 Individual	\$6,450 Individual	\$4,000 Individual	\$6,350 Individual
PCP Copay	\$20	\$30	\$15	No Charge	\$30

Rates compared to last year

- All Savers Insurance Company: 6.7 percent decrease
- Evergreen Health Cooperative: 10.3 percent decrease
- Kaiser Foundation Health Plan of the Mid-Atlantic States, Inc.: 14.1 percent decrease
- CareFirst BlueChoice: 9.8 percent increase
- CareFirst of Maryland, Inc. and Group Hospitalization and Medical Services, Inc.: 16.2 percent increase

From MIA Press Release dated August 22, 2014

TAX CREDITS

Tax Credits

- Who *may* be eligible for tax credits?
 - Individual and Families between 138% - 400% of Federal Poverty Level (FPL)
 - 400% FPL Household of 1: \$46,680
 - 400% FPL Household of 4: \$95,400

Medicaid and Tax Credit Eligibility

Federal Poverty Guidelines 2014

Persons in Household	2014 Federal Poverty Level for Continental U.S.	Medicaid Eligibility (138% of FPL)	Premium subsidy threshold (400% of FPL)
1	\$11,670	\$16,105	\$46,680
2	\$15,730	\$21,707	\$62,920
3	\$19,790	\$27,310	\$79,160
4	\$23,850	\$32,913	\$95,400
5	\$27,910	\$38,516	\$111,640
6	\$31,970	\$44,119	\$127,880
7	\$36,030	\$49,721	\$144,120
8	\$40,090	\$55,324	\$160,360

Determining Tax Credits

- For individuals whose income is below 400% FPL, the ACA establishes a maximum amount an individual can pay towards the premium
- The Dollar amount a person receives as a subsidy depends on two factors
 - The individual's household income
 - The cost of the second lowest cost Silver level QHP (benchmark plan)

Maryland Benchmark Plans

- Three different plans will serve as benchmark plans (2nd lowest silver level) for 2015:
 - Evergreen Health HMO Silver HSA/HRA 1700 plan for Rating Areas 1 and 2
 - CareFirst BlueChoice HSA Silver \$1,300 plan for Rating Area 3
 - Kaiser Permanente MD Silver 1750/25% / for Rating Area 4

Options for Tax Credits

- An individual can take the Tax Credit upfront
“Advanced Premium Tax Credit”
 - Tax Credit reduces the amount of premium paid to the insurance carrier
 - Individual can elect to have the entire tax credit amount applied or can elect to have a portion applied to their monthly premium
- An individual can wait until the taxes are filed and receive the tax credit on their taxes
 - Individual must enroll in a QHP to receive the tax credit

90 day grace period policy

- “A QHP issuer must provide a grace period of three consecutive months if an enrollee receiving advance payments of the premium tax credit has previously paid at least one full month’s premium during the benefit year. During the grace period, the QHP issuer must:
 - “(1) Pay all appropriate claims for services rendered to the enrollee during the first month of the grace period and may pend claims for services rendered to the enrollee in the second and third months of the grace period;
 - “(2) Notify HHS of such non-payment; and,
 - “(3) **Notify providers of the possibility for denied claims when an enrollee is in the second and third months of the grace period.**”

90 day grace period policy

- Applies to any exchange enrollee that is receiving an Advanced Premium Tax Credit only
- The Health plan pays for services rendered during first month of non-premium payment
- Health plan must notify providers of possible non-payment for services rendered between days 31-90 of premium non-payment

90 day grace period policy

- Is there a way to identify which individual's may be receiving and APTC?
 - The plan *may* have a metal level in its name
 - All individual and small group plans sold inside and out outside the exchange may also have a metal level in their name
 - Check eligibility through web portals, batch eligibility (270/271) and provider call centers
 - UnitedHealthcareOnline has APTC indicator
 - CareFirst says will be on the EOB (too late!)

MEDICAID IN MARYLAND

Medicaid

- States had a choice to expand Medicaid
- Under expanded Medicaid, Individuals and Families up to 138%* of Federal Poverty Level are eligible for Medicaid
 - 138% FPL Household of 1: \$16,105
 - 138% FPL Household of 4: \$32,913
- *Income eligibility is higher for pregnant women and children under age 19
- No Open Enrollment Period for Medicaid

MARYLAND'S SHOP

Small Business Health Options Program

Small Business Health Options Program (SHOP)

- Same metal level type plans (Bronze, Silver, Gold and Platinum)
- Small groups under 50 FTE may purchase from the SHOP Exchange
- No APTC or tax credits for individual only potential tax credits for employer
- Maryland's online SHOP was delayed for all of 2014

Carrier's Participating in Maryland's SHOP

- Aetna
- CareFirst
- Coventry
- Evergreen
- Kaiser Permanente
- UnitedHealthCare

Maryland's SHOP in 2015

- TPAs in Maryland will be administering SHOP
 - Kelly & Associates, BenefitMall and GBS
- Employer Choice and Employee Choice expected to be available in 2015
- Employer Choice – Employer picks the carrier and the employee picks the metal level
- Employee Choice – Employer picks the metal and the employee picks the carrier (multiple carriers offered)

Questions?

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